



July 13, 2011

Mr. Bruce Wainer
All State Financial Company
321 Veterans Blvd., Ste. 201
Metairie, Louisiana 70005

Sent via fax: 504-834-6624
E-mail: bruce@wainerco.com

RE: **Nor du lac Development**

Dear Mr. Wainer,

This letter is a follow-up to our phone conversation last week, regarding the provision of adequate water and wastewater utility services to your proposed new +/- 300 acre Nord du lac development. I understand the proposed new development will be constructed on a parcel of property that is located along the newly constructed Covington By-pass Extension, west of Hwy 21, north of I-12, and within St. Tammany Parish, Louisiana.

Utilities, Inc. of Louisiana (UIL) is willing to make the necessary water and wastewater capacity and utility services available for this project, subject to the execution of a mutually acceptable service agreement. UIL currently has the ability to make the necessary water and wastewater capacity available in its existing Greenbrier facilities (Greenbrier water system PWS-ID # 1103130 and Greenbrier wastewater treatment plant LPDES Permit # LA0066567) to serve the proposed new Nord du lac development.

In order for Utilities, Inc. of Louisiana to provide you with a proposal for the services we would need from you a detailed description of the project, including the water distribution and wastewater collection system plans. These plans must be reviewed and approval by UIL prior to being submitted to the St. Tammany Parish, Department of Environmental Services (DES) and the State of Louisiana, Department of Health and Hospitals (DHH) for their approvals to construct.

Please call me at the number listed below if you should have any questions or need additional information.

Sincerely,

A handwritten signature in blue ink that reads "Delos Williams".

Delos Williams
Regional Director

a Utilities, Inc. company Utilities Inc. of Louisiana

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